



BUILDING VALUE SINCE 1906

JANUARY 2026 PRICE INCREASE NOTIFICATION

Dear Valued Distributor,

We are writing to inform you that Bobrick Washroom Accessories and Koala Kare will be implementing a price increase effective **January 1, 2026**. This adjustment reflects ongoing inflation in labor and material costs, as well as significant increases in U.S. stainless-steel prices driven by recent tariff expansions.

Average Net increases by product line (effective January 1, 2026):

- Accessories: **7%**
- Koala Kare Baby Changing Stations & Seating: **4.5%**

The price adjustments will vary by SKU and category. Product-level pricing will be available December 1, 2025, in iBob. Standard 30-day terms apply. Orders at current pricing must be received by December 31, 2025, for immediate shipment. Previously quoted orders will be honored under their original extended terms.

Minimum Advertised Pricing (MAP) must be updated on your web listings by January 1, 2026. There will be separate communication on Toilet Partition and Cubicle pricing in the coming weeks.

Thank you for your partnership and continued support. We remain fully committed to delivering the high standards of quality, reliability, and service you expect now and in the future.

If you have any questions, please reach out to your local Sales Representative.

BOBRICK WASHROOM EQUIPMENT, INC.

Nilofar Yagana
Vice President of Marketing

November 25, 2025

Bobrick Washroom Equipment, Inc.
6901 Tujunga Avenue
North Hollywood, California 91605-6213